

Supplemental Summary FY2013 Annual HUB Report for Agency 506

The University of Texas MD Anderson Cancer Center (MD Anderson) is located in the Texas Medical Center. Highly respected throughout the world, MD Anderson is devoted exclusively to cancer patient care, research, education and prevention. The following is the Fiscal Year 2013 Annual (9/1/2012 to 8/31/2013) Historically Underutilized Business (HUB) Program Supplemental Summary:

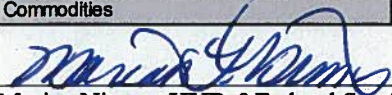
Internal (in reach) efforts included: a) Annual training of MD Anderson Sourcing and Purchasing personnel on HUB Subcontracting Plan (HSP); b) Conducted 4 annual Federal Contract compliance trainings with Principal Investigators and staff; c) Conducted Federal Contract review training to Sourcing and Purchasing teams; d) Hosted internal training on the RFP Process and Business Presentation; 91 HUBs attended; e) Monitored more than 141 HSPs to assess plan vs. actual HUB participation; f) HUB team attended Federal Subcontract Plan Webinar training; g) Hosted annual HUB and Small Businesses vendor fair, 40 HUBs exhibited, 330 staff and guests attended, and h) Developed new Intranet HUB & Federal Small Business Program Website.

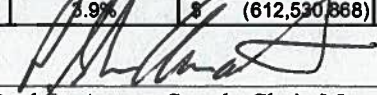
External (outreach) efforts included: a) Distributed bid request information monthly to HUB Advocacy Groups, including Women Contractors Association (WCA), Houston Minority Supplier Development Council (HMSDC), Women's Business Enterprise Alliance (WBEA), the Small Business Development Center and others to improve bid awareness and participation; b) Attended HMSDC and WBEA quarterly trade fairs and networking events, c) Facilitated 7 mentor-protégé relationships; d) Reviewed 460 HSPs for compliance; e) MD Anderson Sourcing staff participated in various one-on-one meetings, forums and matchmaking events with over 500 HUBs and small business concerns; f) Monitored and reported on Federal Contracts and grants; g) Provided assistance to numerous HUBs and small business concerns regarding MD Anderson's business practices, updated HUB Website, and the Ariba on-line registration tool (on-going); h) Associate Director of the HUB Program serves as Chair of the WBEA Board of Directors, and (i) Associate Vice President Paul St. Amant serves on HMSDC's Board of Directors.

MD Anderson received numerous awards this fiscal year including: a) HMSDC's Program Innovation award 9/2012 for most innovative approach to expanding business opportunities to Minority Business Enterprises, b) two awards from d-mars.com including 2012 Supplier Diversity Champion in healthcare and the 2013 Supplier Diversity award, c) ISM-Houston's Capacity Building Award, d) M. Nimon received the Supplier Diversity Advocate award from ISM-Houston, and e) M. Nimon received the 2012 Corporate Advocate of the Year from the WBEA for exceptional support to WBE development.

HUB non-capacity areas include: pharmaceutical spend \$395,395,910; hospital/medical equipment \$119,300,429; lab reagents/biological material \$40,159,505; lab equipment \$57,675,024; and specialized hospital/medical administrative services \$70,062,095. MD Anderson submits this to summarize our progress in support of HUB and small business concerns. Address inquiries to Marian Nimon, Associate Director, HUB and Federal Small Business Program, 713-745-8352.

Annual FY13 TOTALS	Asian American	Black American	Woman	Native American	Hispanic American
All Categories	\$ 12,986,375.82	\$ 1,353,175.77	\$ 54,862,877.86	\$ 4,161,319.71	\$ 25,972,526.98
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 457,680	\$ 97,958	\$ 15,473,333	\$ 3,611,104	\$ 5,557,957
Special Trade Construction	\$ 59,031	\$ 11,091	\$ 2,911,122	\$ 466,617	\$ 7,470,309
Professional Services	\$ 875,996	\$ -	\$ 3,101,049	\$ -	\$ 87,661
Other Services	\$ 8,222,995	\$ 1,120,517	\$ 12,450,314	\$ 122	\$ 6,014,061
Commodities	\$ 3,370,674	\$ 123,610	\$ 20,927,061	\$ 83,478	\$ 6,842,539
Annual FY13 TOTALS	Total Expenditures	HUB Expenditures	HUB %	HUB Non-Capacity	Adjusted HUB %
All Categories	\$ 1,295,497,693	\$ 99,336,276	7.7%	\$ (682,592,963)	10.6%
Heavy Construction	\$ -	\$ -	N/A	\$ -	N/A
Building Construction	\$ 156,154,971	\$ 25,198,031	16.1%	\$ -	16.1%
Special Trade Construction	\$ 83,549,295	\$ 10,918,170	13.1%	\$ -	13.1%
Professional Services	\$ 11,702,567	\$ 4,064,705	34.7%	\$ -	34.7%
Other Services	\$ 231,251,324	\$ 27,808,009	12.0%	\$ (70,062,095)	17.3%
Commodities	\$ 812,839,536	\$ 31,347,361	3.9%	\$ (612,530,868)	15.6%


 Marian Nimon, HUB & Federal Small Business Program
 Associate Director


 Paul St. Amant, Supply Chain Management
 Associate Vice President